



AgilePlans™ by KVH

Connectivity as a Service.
All-inclusive. No Commitment.

What are **AgilePlans** by KVH?

KVH introduces
Connectivity as a Service (CaaS)

An ALL-inclusive, NO commitment solution for fleets that delivers everything needed to do better business at sea for a single monthly subscription per vessel.

The Power of Connections

- **AgilePlans provides a comprehensive suite of products and services**
 - Rugged, proven hardware
 - Free shipping to, and standard installation* in, select ports
 - Global broadband data as fast as 10 Mbps and crystal clear voice connections
 - World-class crew welfare and training content
 - Critical operations content
 - Superior technical support and network management
- **Designed to meet the needs of commercial fleets and their evolving requirements**
- **All for as little as US\$499 per month**



*AgilePlans Standard Installation includes installer's labor and travel, network design consultation, field service consultation, and solution deployment plan

With **AgilePlans**, KVH says “NO”

- **NO long-term ownership or CAPEX costs**
 - Single monthly subscription covers every element of the **AgilePlans** package you choose: hardware, airtime, content, worldwide support, zero maintenance costs throughout subscription period, and more
- **NO long-term commitments**
 - Has your situation changed? Simply notify KVH, return the hardware to us, and as soon as we receive it at KVH, your subscription will be closed with no penalty
- **NO hassles, headaches, or worries**
 - It has never been easier to bring connectivity on board
 - Choose your all-inclusive package
 - Enjoy free standard installation in select ports around the globe
 - Know you can rely on KVH for global technical support
 - Cancel your subscription at any time

What's included in **AgilePlans**? Part 1

- **Rugged VSAT Hardware**

- Choice of TracPhone® V7HTS, V7IP, or TracPhone V11IP
- Rack-mounted Integrated CommBox™ Modem (ICM)
- 2 LMR RF cables and power/data cable(s) (46 m/150 ft.), plus 1 NMEA cable (30 m/100 ft.)

- **Airtime and Voice**

- Choice of usage-based monthly data plans (hybrid data plans with V7HTS)
- VoIP line with KVH-assigned number

- **Ask your KVH dealer about additional product and service options that can be added to your subscription**

- Or visit www.kvh.com/agileoptions for details



What's included in **AgilePlans**? Part 2

- **Installation, Maintenance & Support Services**

- Free shipping to, and **AgilePlans** Standard Installation in select ports around the globe
 - Up to \$2,000 credit for installs in other ports
- Zero maintenance costs for life of subscription
- KVH OneCare™ **Global** Technical Assistance Package
- Proactive Performance Monitoring
- myKVH™ Management Portal
- Basic Vessel Tracking Service

- **Implementation Plan**

- Initial Network Design Consultation
- Field Service Consultation

What's included in **AgilePlans**? Part 3

- **Value-added IP-MobileCast™ Crew Welfare and Training Content**
 - NEWSlink™ Print
 - NEWSlink TV
 - TRAININGlink™ Videotel™ Basic Training Package (3 subjects with 20 videos each) – choose one:
 1. Tankers
 2. Dry Cargo
 3. Offshore
- **Value-added IP-MobileCast Operations Data Services**
 - CHARTlink™
 - FORECASTlink™



What do **AgilePlans** by KVH cost?

- **Select your hardware and airtime bundle to see the ALL-INCLUSIVE monthly subscription fee**

TracPhone V7-IP (data speeds: shore-to-ship: 3 Mbps, ship-to-shore: 512 Kbps)				TracPhone V11-IP (data speeds: shore-to-ship: 4 Mbps, ship-to-shore: 1 Mbps)			
Data/Month	US\$/Month	US\$/MB over plan	Plan	Data/Month	US\$/Month	US\$/MB over plan	Plan
500 MB	\$499	\$0.99	V7-AP500MB	500 MB	\$1,099	\$0.99	V11-AP500MB
2GB	\$799	\$0.40	V7-AP2GB	2GB	\$1,399	\$0.40	V11-AP2GB
5GB	\$999	\$0.20	V7-AP5GB	5GB	\$1,599	\$0.20	V11-AP5GB
10GB	\$1,799	\$0.18	V7-AP10GB	10GB	\$2,399	\$0.18	V11-AP10GB
20GB	\$2,999	\$0.15	V7-AP20GB	20GB	\$3,599	\$0.15	V11-AP20GB
40GB	\$4,799	\$0.12	V7-AP40GB	40GB	\$5,399	\$0.12	V11-AP40GB

What do AgilePlans with HTS Cost?

- The TracPhone V7HTS includes dual channels – one high speed, one unlimited use

Step 1. Select your High Speed Rate Plan:

(Data speeds: shore-to-ship: **10 Mbps**, ship-to-shore: **3 Mbps**)

DATA SERVICE (Ku-band)			
Data/month	US\$/month	US\$/MB over plan	Rate Plan
500 MB	\$749	\$0.99	V7H-AP500MB
2 GB	\$999	\$0.40	V7H-AP2GB
5 GB	\$1,199	\$0.20	V7H-AP5GB
10 GB	\$1,999	\$0.18	V7H-AP10GB
20 GB	\$3,199	\$0.15	V7H-AP20GB
40 GB	\$4,999	\$0.12	V7H-AP40GB

Step 2. Select your Unlimited Use Rate Plan:

DATA SERVICE (Ku-band)			
US\$/month	Shore-to-ship	Ship-to-Shore	Rate Plan
FREE!	128 Kbps	64 Kbps	V7H-APUL1
+ \$450	256 Kbps	64 Kbps	V7H-APUL2
+ \$1,250	512 Kbps	128 Kbps	V7H-APUL3
+ \$1,950	1 Mbps	256 Kbps	V7H-APUL4
+ \$2,950	2 Mbps	512 Kbps	V7H-APUL5
+ \$4,250	3 Mbps	768 Kbps	V7H-APUL6
+ \$7,250	4 Mbps	1 Mbps	V7H-APUL7

Phone calls to land or mobile for as low as \$0.05/minute!
Pooled plans available, contact your KVH sales representative for details.

Applications for the Dual Channels

- **With both high speed and unlimited channels available at all times using TracPhone V7HTS, vessel owners and operators can assign applications where most appropriate**

Used for:

Video streaming
Web browsing
Video chat (e.g., FaceTime, Skype)
Dedicated media stream
Music streaming
Telemedicine
Social media
Crew usage (Allocated)
On-demand document transmission
Security cameras

ICM PORT



LAN:
High-speed

ICM PORT



LAN:
Unlimited Use

Used for:

Anti-virus & software updates
Vessel alerts & reporting
Weather services data
Automated document transmission
Engine monitoring & reporting
Web browsing
Social media
VPN
Crew usage (Unallocated)
Instant messaging (e.g., WhatsApp)
Onboard server communications to shore

AgilePlans Installation Ports

• Americas

- Argentina • Buenos Aires
- Canada • Halifax, NS
- Canada • Montreal, QC
- Canada • Quebec City, QC
- Canada • St. John's, NL
- Canada • Vancouver, BC
- USA • Boston, MA
- USA • Houston, TX
- USA • Los Angeles, CA
- USA • Miami/Fort Lauderdale, FL
- USA • New Orleans, LA
- USA • New York/New Jersey
- USA • Port Fourchon, LA
- USA • San Diego, CA
- USA • Savannah, GA
- USA • Seattle, WA

• EMEA

- Belgium • Antwerp
- Cyprus • Limassol
- Egypt • Suez
- Germany • Hamburg
- Greece • Piraeus
- Morocco • Tangier
- Netherlands • Rotterdam
- Poland • Gdynia/Gdansk
- South Africa • Cape Town
- Spain • Algeciras
- United Kingdom • Aberdeen
- United Kingdom • Rochester

• Asia-Pacific

- Australia • Brisbane/Sydney
- China • Dalian
- China • Guangzhou
- China • Shanghai
- Hong Kong • Hong Kong
- Japan • Chiba
- Japan • Tokyo
- Japan • Yokohama
- Malaysia • Port Klang
- Singapore • Singapore
- South Korea • Busan
- Taiwan • Taipei/Kaohsiung
- Thailand • Bangkok

Visit kvh.com/agileports for the
most up-to-date list of ports

AgilePlans – Delivering a comprehensive connectivity solution for your fleet

- **A complete Connectivity as a Service (CaaS) package**
 - Choice of TracPhone V7HTS, TracPhone V7IP, or TracPhone V11IP hardware with free installation in select ports
 - Broadband airtime as fast as 10 Mbps and voice
 - Network management and monitoring
 - Crew welfare and eLearning content
 - Operations data services
 - Global technical support and no maintenance costs for the life of the subscription
- **All for a single monthly per-vessel subscription fee starting as low as US\$499 per month**

AgilePlans – Removing the barriers to adding a connectivity solution

- **No CAPEX**
- **Free standard installation in ports around the globe**
- **No long-term commitment**
- **Subscription cancellation with no penalty, enabling agile management of your fleet and business**
- **No hassles, no headaches, no worries**

A background image of space featuring a view of Earth from orbit on the right side, showing the Western Hemisphere with North and South America. The rest of the image is filled with a deep blue space scene containing a bright, glowing spiral galaxy and numerous stars.

kvh.com/agileplans